

2022 ANNUAL CONFERENCE | APRIL 22-23 2022

Manitoba  
**Dental**  
Association



**we miss  
your**



## **Part 1 - What's New at CDSPI - From A to Zurich**

**Ed Dermit, President and CEO, CDSPI**

*Time 10:00 – 10:20 am and 1:30 pm to 1:50 pm*

## **Part 2 – Financial Strategies to Build your Dream Dental Team**

**Michael Tyler, CFP®, FMA®, Investment Planning Advisor, Manitoba Region,  
CDSPI Advisory Services Inc.**

*Time 10:20 am – 11:00 am CT and 1:50 pm – 2:30 pm CT*

*Q&A 11:00 am – 11:15 am CT and 2:30 pm – 2:45 pm CT*

Learn strategies to build a dental dream team and face the challenge of recruiting and retaining your team. Gain insights on the leading insurance and investment solutions that provide you with stress-free expert advice specifically with the dental community in mind. Our session will cover:

- Facing the challenge of attracting and retaining dental staff.
- Why Financial Wellness matters to employees and why it should matter to dental employers.
- The importance of Financial Literacy on the Financial Wellness for your team.
- Best in Class Financial Strategies to compete for the best staff – Group Savings Plans, Benefit Plans and advice

 **ADVICE.  
INSURANCE.  
INVESTMENTS.**



## **Ed Dermit**

### **President and CEO, CDSPI**

Ed Dermit joined CDSPI in September 2014, bringing over 15 years of senior management experience in financial services marketing. Prior to CDSPI, Ed held senior roles at Manulife Asset Management, VenGrowth, ING Investment Management and AGF. Ed has a Bachelor of Arts degree from York University, and enjoys playing hockey in his leisure time.



## **Michael Tyler CFP®, FMA**

### **Investment Planning Advisor, Manitoba Region, CDSPI Advisory Services Inc.**

Michael Tyler joined CDSPI Advisory Services Inc. in 2017 as an Investment Planning Advisor for the Manitoba Region, providing expertise in financial wealth management solutions exclusively for the needs of dental professionals. He provides dentists with comprehensive financial planning advice that addresses their personal and professional considerations in the areas of tax, retirement, estate, investment and wealth transfer.

Michael offers CDSPI Members a wealth of experience, having worked in the financial services industry for over 20 years. He has spent most of his career serving high net worth individuals. Michael draws on his previous experience providing advice to medical professionals and their families, and is well versed in financial planning strategies for the incorporated and high net worth professional.

Whether in a one-on-one or large group setting, Michael excels at delivering complex financial planning advice and strategies that are easy to understand and practical. To compliment his industry experience, Michael holds both the Certified Financial Planner® (CFP®) and Financial Management Advisor (FMA) designations.

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